



HERMESYACHTING

# PRICE LIST 2022



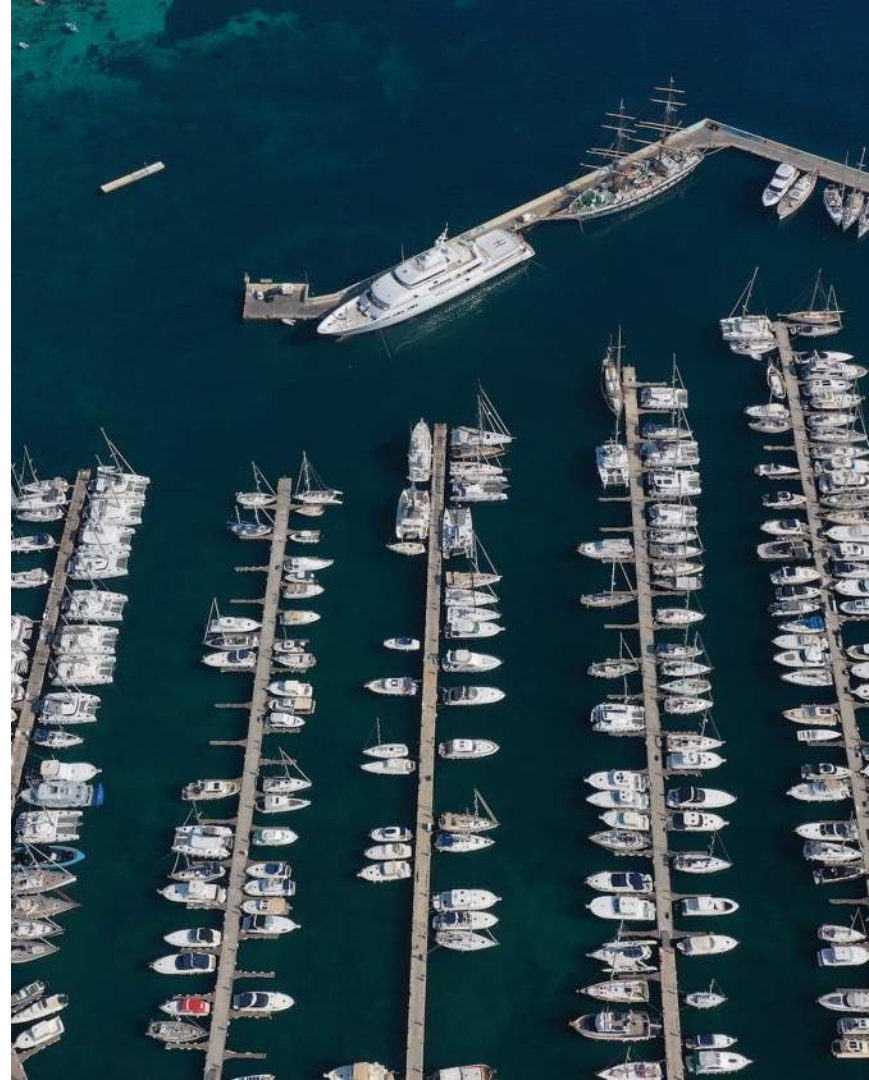
# OLYMPIC MARINE

The perfect starting point for exploring one of the world's best sailing areas, the Cyclades. 30km from Athens international airport (ATH - EL Venizelos) right next to the Cyclades: 14nm from Kea and 22nm from Kythnos island.

- Refuelling station
- Restaurant - cafe - bar
- Rent car, bikes, scooters
- Car parking
- ATM
- Free Wi-Fi internet
- Electricity and water for every berth
- Fixed piers with mooring lines
- Floating piers with finger piers
- Control System
- Customer's choice of repair services
- Controlled entrance by the Access
- 24 hour daily monitoring of entrances
- Port authority and Customs House
- Toilets and showers open 24 hours a day
- Special barrels for oil and biological waste
- Certified hazardous waste collection from vessels
- Chandlery with a wide variety of products to meet your boat's needs
- Round the clock surveillance by private security company and local authorities.
- Laundry and dryers with easy access and use (with tokens) open 24 hours a day
- First aid facilities, with potential to notify the local Health Centre if the need arises.
- Transportation of customers and baggage within the marina & Luggage trolleys.

The Marina disposes 680 berths, repair unit, 700 places on dry dock, travel lifts 45t, 65t, 200t, experienced personnel for any kind of maintenance, repair teams of your choice and 24 hours surveillance of private security company.

Marina rewarded with the "Blue Flag" since 2000 and ISO 9001:2015.







# CLEOPATRA MARINA

Cleopatra Marina offers hospitality to owners and visitors. Modern areas, well-trained staff and well-organised services are aimed at making even the briefest of stays comfortable and relaxing. Cleopatra Marina offers:

- WC, showers, hygiene facilities
- Washing machines and dryers
- Laundry services
- Restaurant, café, bar
- Mini market
- Rooms to let
- Wi-Fi, Internet lounges
- Post
- Card phone
- Playground
- Shuttle service to Preveza
- Car rental
- 24-hour surveillance with CCTV• Security personnel
- Cooperation with yacht clubs
- Book-swapping
- Storage facilities to rent
- Containers to rent
- ATM

Cleopatra Marina can accommodate 100 vessels of length up to 30m and draft up to 8m offering daily, monthly and annual mooring contracts. Vessels are docked along floating pontoons, 4m wide. Anchoring is with mooring lines and all berths provide power, water and Wi-Fi. There is also a fuel and lubrication station.

Clients and visitors are easily facilitated at Cleopatra Marina as the buildings offering the main services are all located in walking distance. A fine meal in the restaurant, purchases at the mini market or the chandlery, easy access to restrooms and laundries, fast and efficient check in/check out at the reception are a few of the amenities offered by the marina. Our lilliputian visitors can enjoy the playground and all their activities in complete safety. Naturally, all these facilities are easily accessible to persons with mobile disabilities.





Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Hanse 388</b>	2022	8	3	2	1675	2500	3250	3250	3600	4200	4400	4000	4000	4000	3250	2600	2200	2.500
<b>Hanse 418</b>	19-22	8	3	2	1800	2600	3400	3400	3900	4200	4600	4400	4200	4200	3500	2600	2300	2.500
<b>Hanse 458</b>	19-22	10	4	2	1950	3200	4100	4250	5100	5300	6075	5300	5100	5300	3700	2800	2600	3.000
<b>Hanse 508</b>	20-22	12	5+1	3+1	2725	4350	5600	5800	6350	6750	7750	6750	6750	6750	5000	3600	3400	3.500



Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Oceanis 40.1</b>	2021	10	4	2	1900	2850	3400	3800	4250	4450	5000	4250	4250	4250	3500	2750	2300	2.500
<b>Oceanis 41.1</b>	2020	8	3	2	1800	2600	3400	3400	3900	4200	4600	4400	4200	4200	3500	2600	2300	2.500
<b>Oceanis 423</b>	05-06	10	4	3	1300	1750	2200	2300	2900	3200	3350	3350	3150	3150	2450	1900	1800	2.500
<b>Oceanis 51.1</b>	2021	12	6	4	2850	4350	5800	6175	6700	7200	8200	7200	6800	6800	4950	3400	3400	3.500

\* All prices are subject to change without prior notice

Charter rates in Euro (€) referring to weekly charter period (7 nights / 6 days)

Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Cruiser 41</b>	2015	8	3	2	1450	2300	2800	2900	3200	3200	3850	3200	3100	3200	2700	2200	2000	2.500
<b>Cruiser 41</b>	2018	8	3	2	1450	2400	3200	3200	3650	4200	4700	4700	3900	3900	2900	2200	2200	2.500
<b>42 Cruiser</b>	2008	8	3	2	1450	1950	2200	2300	2700	2700	3100	2700	2700	2700	2000	1600	1600	2.500
<b>Cruiser 45</b>	2012	10	4	3	1450	2400	3200	3450	3400	3900	4100	4100	3400	2375	2375	2000	2000	3.000
<b>46 Cruiser</b>	2006	10	4	2	1300	1900	2600	2495	3500	3800	4400	4400	3500	3500	2600	1650	1650	3.000
<b>Cruiser 46</b>	2018	10	4	3	1700	2675	2900	4100	4750	5400	5900	5400	4975	4975	3700	2400	2400	3.000
<b>Cruiser 51</b>	2016	10	5	3	2500	3700	4700	4800	5150	5450	6375	5400	5100	5400	4100	3200	3200	3.000



**JEANNEAU**

Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Sun Odyssey 440</b>	2020	10	4	2	2000	3100	4000	4000	4800	4800	5300	4800	4700	4800	3400	2450	2450	3.000
<b>Sun Odyssey 439</b>	2012	10	4	2	1500	2300	2700	2900	3200	3600	4000	3400	3200	3400	2500	2000	2000	2.500
<b>Sun Odyssey 45</b>	2007	10	4	2	1500	2000	2375	2375	2900	2900	3300	3000	2900	3000	2300	1900	1900	2.500



Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Dufour 390 "Barracuda"</b>	2019	8	3	3	1450	2400	3200	3200	3650	4200	4700	4700	3900	3900	2900	2200	2200	2.500
<b>Dufour 460 (4 cabins)</b>	2019	10	4	4	2000	3300	4500	4500	5300	5500	6400	6200	5300	5300	4000	2800	2300	3.000
<b>Dufour 460 (5 cabins)</b>	2019	12	5	3	2000	3300	4600	4600	5300	5800	6400	6200	5500	5500	4000	2800	2300	3.000

Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Lagoon 42</b>	20-21	12	4+2	4	3000	5000	6100	6900	8300	8800	9950	8800	8300	8300	5300	4200	4200	3.000
<b>Bali 4.1</b>	20-21	10-12	4+2	4	2700	4700	6100	6900	7900	8600	9950	8600	8200	8200	5000	4000	4000	3.000

## OCEAN STAR

Model	Year	Pax	Cabins	Heads	01.01-23.04	23.04-21.05	21.05-28.05	28.05-18.06	18.06-16.07	16.07-23.07	23.07-20.08	20.08-27.08	27.08-03.09	03.09-01.10	01.10-15.10	15.10-22.10	22.10-31.12	Security Deposit
<b>Ocean Star 56.1</b>	2001	12	6	6	1875	2750	3800	4000	5300	5300	6200	6200	5100	5300	3800	2300	2300	3.500

# BAREBOAT EXTRAS



## Compulsory per charter

**Starter Pack:** Cleaning, Outboard engine, bed sheets & towels (one set per person), spare bottle of gas:

- 3 cabin yachts 160€
- 4 cabin yachts 190€
- 5 cabin yachts 230€
- 6 cabin yachts 250 €
- Catamarans 40'-45' 250€

**Embarkation:** Starting date from 17:00.

**Disembarkation:** ending day by 09:00.

**Compulsory:** return to base the evening before disembarkation, at 18h00, the latest.

**Crew Change** (The cost covers expenses for port authorities formalities, linen/towels and marina fees. If cleaning is needed the cost is as per our Price List) : 200€

## One way fees / Only for skippered charters:

Athens - Lavrion: 400€ | Athens - Dodecanese: 1.000€

Athens – Ionian: 1.100€ | Athens- Cyclades/Sporades: 700€

in-between Dodecanese or Sporades or Cyclades: 400€.

## Optional Charter Packs:

- Internet Pack: Wi-Fi router for Internet on board (10GB), 80€
- Fast Track Pack: Fast track access to the yacht **if possible:** by 14h00, 100€ per charter
- Late Check-In: Late access to the yacht after 20:00 & Sunday , 100€ per charter
- Transfer from Airport to Base: Upon Request
- Pet Pack: up to 5kg 100€ / booking

## Optional Equipment:

SUP (Stand Up Paddle): 80€ / week | Safety net installed: 200€ per charter

Extra linen: 10€ per set per person | Beach towels: 10€ / towel

**Crew Change** (The cost covers expenses for port authorities' formalities, linen/towels and marina fees. If cleaning is needed the cost is as per our Price List) : 200€

## Optional Crew services:

- Skipper: 190€ per day (+ his provisioning)
- Hostess / Cook: 170€ per day + her provisioning
- The security deposit insurance is mandatory in case of a skippered charter and the cost is 350€ per booking.

## Security Deposit:

The said refundable Security Deposit (2.500-3.500 euro) is required upon embarkation and will cover any damage or loss of the yacht and her equipment during the cruise. Charterer will provide at Base before embarkation a Security Deposit as per Hermes Yachting offer; payment by credit card, VISA or MasterCard only (no debit cards).

## Damage Waver / Security deposit reduction:

- For Yachts with 2.500-euro Deposit: 300 euro non-refundable + 500 refundable
- For Yachts with 3.000-euro Deposit: 350 euro non-refundable + 600 refundable
- For Yachts with 3.500-euro Deposit: 400 euro non-refundable + 700 refundable
- Catamaran with 3.000-euro Deposit: 400 euro non-refundable + 700 refundable

\*We reserve the right to refuse the damage waver / security deposit reduction.

# TERMS & CONDITIONS

**Charter rates in Euro:** referring to weekly (7nights/6days) charter period, including current VAT 12% and yachts with following equipment: VHF, Radio, GPS, Autopilot, Echo sounder, Music player, Speedometer, Outboard & Dinghy, Warm water supply, Spray hood, Bimini/tent, Blankets.

## Payments:

- 50% Down payment upon booking confirmation.
- 50% second payment 45 days prior to embarkation

## Discounts:

Internet Discount: 10% | Multiple weeks charter: 5%  
Boat show: 5% | Repeat Hermes Yachting client: 5%  
Maximum discount: 15%

## Sailing Qualifications:

- One crew member presents a valid sailing certificate, proving his competence as Skipper.
- Subject to applicable Greek legislation, qualifications are to be approved by the local Port Authority on the day of departure.
- Charterer is always liable for suitability of his qualification and certification.
- Day Skipper Certificates may be rejected by the Port Authority and Charterers are therefore advised to ensure they have an International Certificate of Competence (ICC). Typically, any holder of "Day Skipper" certificate can obtain their ICC from the yachting association that issued their Day Skipper certificate with a simple application.
- Hermes Yachting is not responsible if the skipper certification is rejected by Port Authority and Hermes Yachting reserves the right to require that charterers hire a professional skipper, if their sailing skills are insufficient.

## Cancellation Policy:

In case you must cancel your booking, the following terms apply:

- For Bookings cancelled, more than 45 days before embarkation  
Cancellation fee: 50% of the total charter fee.
- For Bookings cancelled less than 45 days before embarkation,  
Cancellation fee: 100% of the total charter fee.
- No show / withhold of every paid amount.

Hermes Yachting reserves the right to change or modify any of the terms and conditions, prices list, cancellation policy, at any time and in our sole discretion.

Any changes or modification will be effective immediately upon posting of the revisions on the company's official web page, and you waive any right you may have to receive specific notice of such changes or modifications.

As with any vacations, we strongly recommend that your sailing trip be insured against any unforeseen circumstances.

Extras from independent providers, are subject to availability & payable prior to embarkation at the base directly by the Charterer.

Present price list issued on the **1st of December 2021**, replaces any previous Price List and it is applied under COMPANY'S chartering conditions. All prices subject to change without notice.



# THANK YOU!

Does anyone have any questions?  
Send us an email.

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