



hermesyachting  
y a c h t c h a r t e r

# PRICE LIST 2021



# BAREBOAT FLEET

Weekly Price List 2021 in EURO

Bases: Lavrio | Preveza | Athens





| Model            | Year  | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|------------------|-------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Hanse 350</b> | 2009  | 6   | 3      | 1     | 900         | 1250        | 1650        | 1650        | 1900        | 2200        | 1875        | 1550        | 1550        | 1450        | 1450        | 1450        | 2.000            |
| <b>Hanse 388</b> | 2021  | 8   | 3      | 2     | 1650        | 2125        | 3025        | 3575        | 3575        | 4150        | 3575        | 2800        | 2125        | 2125        | 2125        | 1650        | 2.000            |
| <b>Hanse 400</b> | 06-08 | 6-8 | 3      | 2     | 1200        | 1590        | 2000        | 2000        | 2195        | 2650        | 2195        | 1875        | 1875        | 1675        | 1525        | 1525        | 2.000            |
| <b>Hanse 415</b> | 2013  | 8   | 3      | 2     | 1900        | 2300        | 3100        | 3300        | 3300        | 4000        | 3300        | 3000        | 2400        | 2400        | 2000        | 2000        | 2.500            |
| <b>Hanse 418</b> | 20-21 | 8   | 3      | 2     | 1675        | 2570        | 3275        | 3275        | 3700        | 4450        | 3700        | 3325        | 3100        | 2500        | 1900        | 1900        | 2.500            |
| <b>Hanse 458</b> | 19-20 | 10  | 4      | 2     | 1950        | 3175        | 4200        | 4800        | 4925        | 5740        | 4925        | 4160        | 3300        | 3300        | 2200        | 2000        | 3.000            |
| <b>Hanse 508</b> | 2021  | 12  | 5+1    | 3+1   | 2650        | 3925        | 5725        | 5725        | 6350        | 7525        | 7200        | 5150        | 4850        | 3375        | 3125        | 3125        | 3.000            |



| Model                     | Year  | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|---------------------------|-------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Oceanis 331</b>        | 2002  | 8   | 3      | 1     | 1200        | 1360        | 1615        | 1825        | 1825        | 2125        | 1825        | 1575        | 1350        | 1350        | 1225        | 1225        | 2.000            |
| <b>Oceanis 40</b>         | 2008  | 8   | 3      | 2     | 1600        | 1765        | 2350        | 2465        | 2648        | 3425        | 2750        | 2440        | 2440        | 2080        | 1765        | 1765        | 2.000            |
| <b>Oceanis 40.1</b>       | 2021  | 8   | 4      | 2     | 2100        | 3000        | 3875        | 3875        | 4350        | 4900        | 4350        | 3975        | 2825        | 2825        | 2700        | 2700        | 2.500            |
| <b>Oceanis 41.1</b>       | 2020  | 8   | 4      | 2     | 2650        | 3390        | 3390        | 3800        | 4450        | 3800        | 3000        | 2650        | 2500        | 2325        | 2325        | 2650        | 2.500            |
| <b>Oceanis 423</b>        | 05-06 | 10  | 4      | 3     | 1725        | 2425        | 2425        | 2750        | 3150        | 2995        | 2600        | 2100        | 2100        | 2100        | 1610        | 1725        | 2.000            |
| <b>Cyclades 43.4</b>      | 2007  | 10  | 4      | 2     | 1700        | 2030        | 2850        | 2850        | 3125        | 3530        | 3125        | 2600        | 2200        | 2200        | 1815        | 1815        | 2.500            |
| <b>Oceanis 46.1</b>       | 2019  | 10  | 4      | 4     | 2050        | 3275        | 4325        | 4975        | 4975        | 5600        | 4975        | 4100        | 3125        | 3125        | 2700        | 2300        | 3.000            |
| <b>Monte Carlo 37 M/Y</b> | 2009  | 6   | 2      | 1     | 3200        | 3900        | 5100        | 5100        | 5900        | 5900        | 5100        | 3900        | 3900        | 3200        | 3200        | 3200        | 3.000            |

\* All prices are subject to change without prior notice

| Model             | Year  | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|-------------------|-------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Cruiser 41</b> | 15-18 | 8   | 3      | 2     | 1600        | 2300        | 3150        | 3250        | 3475        | 4100        | 3550        | 3400        | 2200        | 2200        | 2000        | 1800        | 2.500            |
| <b>42 Cruiser</b> | 2008  | 8   | 3      | 2     | 1225        | 1695        | 2200        | 2450        | 2600        | 3075        | 2600        | 2390        | 2390        | 2000        | 1660        | 1445        | 2.500            |
| <b>Cruiser 45</b> | 11-12 | 10  | 4      | 3     | 1575        | 2325        | 3350        | 3350        | 3700        | 4200        | 3800        | 3800        | 2800        | 2350        | 2075        | 1800        | 2.500            |
| <b>46 Cruiser</b> | 2006  | 10  | 4      | 2     | 1370        | 1900        | 2800        | 3075        | 3075        | 3600        | 3075        | 3075        | 2175        | 2175        | 2175        | 1670        | 2.500            |
| <b>Cruiser 46</b> | 2018  | 10  | 4      | 3     | 1875        | 2975        | 3900        | 3900        | 4350        | 5000        | 4500        | 4500        | 3325        | 2595        | 2300        | 1945        | 3.000            |
| <b>Cruiser 51</b> | 2016  | 10  | 5      | 3     | 2000        | 3400        | 4600        | 4600        | 5500        | 6400        | 5500        | 4800        | 3250        | 3250        | 3000        | 3000        | 3.000            |

| Model                  | Year | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|------------------------|------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Sun Odyssey 42i</b> | 2010 | 10  | 3      | 2     | 1500        | 1850        | 2450        | 2450        | 2750        | 3100        | 2750        | 2500        | 1800        | 1800        | 1660        | 1660        | 2.500            |
| <b>Sun Odyssey 439</b> | 2012 | 10  | 4      | 2     | 1800        | 2250        | 3200        | 3200        | 3300        | 3950        | 3300        | 3000        | 2400        | 2400        | 2000        | 2000        | 2.500            |
| <b>Sun Odyssey 440</b> | 2020 | 10  | 4      | 2     | 2400        | 3500        | 4575        | 4575        | 5025        | 5740        | 5025        | 4300        | 3500        | 3500        | 2700        | 2700        | 2.500            |
| <b>Sun Odyssey 45</b>  | 2007 | 10  | 4      | 2     | 1950        | 2050        | 2960        | 2960        | 3200        | 3760        | 3425        | 3250        | 2400        | 2200        | 2200        | 2000        | 2.500            |
| <b>Sun Odyssey 49</b>  | 2004 | 10  | 4      | 4     | 1800        | 2130        | 2750        | 2875        | 3390        | 4050        | 3390        | 3115        | 2600        | 2280        | 2280        | 2000        | 3.000            |



**DUFOUR**  
YACHTS

| Model               | Year | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|---------------------|------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Dufour 390GL</b> | 2019 | 8   | 3      | 3     | 1650        | 2180        | 3150        | 3250        | 3450        | 4075        | 3550        | 3390        | 2200        | 2200        | 1875        | 1650        | 2.000            |
| <b>Dufour 460GL</b> | 2019 | 10  | 4      | 4     | 1875        | 3200        | 4450        | 4700        | 4975        | 5600        | 4900        | 4700        | 3100        | 3100        | 2700        | 1945        | 3.000            |
| <b>Dufour 460GL</b> | 2019 | 12  | 5      | 3     | 2100        | 3325        | 4450        | 4975        | 4975        | 5800        | 5095        | 4975        | 3200        | 3200        | 3000        | 2000        | 3.000            |

## OCEAN STAR

| Model                  | Year | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|------------------------|------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Ocean Star 51.2</b> | 2001 | 10  | 5      | 4     | 2300        | 2800        | 3600        | 3600        | 3800        | 4200        | 4200        | 3800        | 3500        | 3300        | 2540        | 2540        | 3.000            |
| <b>Ocean Star 56.1</b> | 2001 | 12  | 6      | 6     | 2180        | 2800        | 4200        | 4200        | 4200        | 5000        | 4850        | 4200        | 3200        | 3000        | 2400        | 2400        | 3.500            |

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| Model                 | Year | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|-----------------------|------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>514 Impression</b> | 2008 | 12  | 4+1    | 3+1   | 2300        | 2800        | 3600        | 4200        | 4200        | 4600        | 4400        | 4000        | 3500        | 3200        | 2540        | 2540        | 3.000            |

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| Model              | Year | Pax | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|--------------------|------|-----|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Lagoon 42</b>   | 2020 | 12  | 4+2    | 4     | 3000        | 4550        | 6300        | 6300        | 7350        | 9100        | 7750        | 6000        | 5250        | 4475        | 3750        | 3750        | 3.000            |
| <b>Lagoon 450F</b> | 2016 | 10  | 4+2    | 4     | 3600        | 5125        | 6800        | 6800        | 7900        | 9875        | 7975        | 6130        | 5500        | 5500        | 4115        | 4115        | 3.500            |



| Model           | Year  | Pax   | Cabins | Heads | 01.01-24.04 | 24.04-22.05 | 22.05-12.06 | 12.06-19.06 | 19.06-31.07 | 31.07-21.08 | 21.08-25.09 | 25.09-02.10 | 02.10-09.10 | 09.10-16.10 | 16.10-23.10 | 23.10-31.12 | Security Deposit |
|-----------------|-------|-------|--------|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| <b>Bali 4.1</b> | 20-21 | 10-12 | 4+2    | 4     | 2750        | 4600        | 6050        | 6200        | 7300        | 8575        | 7300        | 5200        | 5000        | 4500        | 3800        | 3800        | 3.000            |

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# BAREBOAT EXTRAS

## Compulsory per charter

**Starter Pack:** Cleaning, Outboard engine, bed sheets & towels (one set per person), spare bottle of gas:

- 3 cabin yachts 130€
- 4 cabin yachts 170€
- 5 cabin yachts 210€
- 6 cabin yachts 250 €
- Catamarans up to 40' 210€
- Catamarans 40'-45' 250€

**Embarkation:** Starting date from 17:00.

**Disembarkation:** ending day by 09:00.

**Compulsory:** return to base the evening before disembarkation, at 18h00, the latest.

**Crew Change** (The cost covers expenses for port authorities formalities, linen/towels and marina fees. If cleaning is needed the cost is as per our Price List) : 200€

## One way fees / Only for skippered charters:

Athens - Lavrion: 400€

Athens - Dodecanese: 1.000€

Athens – Ionian: 1.100€

Athens- Cyclades/Sporades: 700€

in-between Dodecanese or Sporades or Cyclades: 400€.

## Optional Charter Packs:

- Internet Pack: Wi-Fi router for Internet on board (10GB), 80€
- Fast Track Pack: Fast track access to the yacht **if possible:** by 14h00, 150€ per charter
- Late Check-In: Late access to the yacht after 20:00 & Sunday , 100€ per charter
- Transfer from Airport to Base: Upon Request
- Pet Pack: up to 5kg 100€ / booking

## Optional Equipment:

SUP (Stand Up Paddle): 80€ / week | Safety net installed: 200€ per charter

Extra linen: 10€ per set per person | Beach towels: 10€ / towel

**Crew Change** (The cost covers expenses for port authorities' formalities, linen/towels and marina fees. If cleaning is needed the cost is as per our Price List) : 200€

## Optional Crew services:

- Skipper: 190€ per day (+ his provisioning)
- Hostess / Cook: 170€ per day + her provisioning

The security deposit insurance is mandatory in case of a skippered charter and the cost is 250€ per booking.

## Security Deposit:

The said refundable Security Deposit (2.000-3.500 euro) is required upon embarkation and will cover any damage or loss of the yacht and her equipment during the cruise. Charterer will provide at Base before embarkation a Security Deposit as per Hermes Yachting offer; payment by credit card, VISA or MasterCard only (no debit cards).

## Security deposit insurance:

- For Yachts with 2.000-euro Deposit: 400 euro non-refundable / week
- For Yachts with 2.500-euro Deposit: 450 euro non-refundable / week
- For Yachts with 3.000-euro Deposit: 500 euro non-refundable / week
- For Yachts with 3.500-euro Deposit: 550 euro non-refundable / week

## Security deposit reduction:

- For Yachts with 2.000-euro Deposit: 150 euro non-refundable + 850 refundable
- For Yachts with 2.500-euro Deposit: 175 euro non-refundable + 1000 refundable
- For Yachts with 3.000-euro Deposit: 200 euro non-refundable + 1200 refundable
- For Yachts with 3.500-euro Deposit: 225 euro non-refundable + 1500 refundable

\*We reserve the right to refuse the security deposit insurance / reduction.

# TERMS & CONDITIONS

**Charter rates in Euro:** referring to weekly (7nights/6days) charter period, including current VAT 12% and yachts with following equipment: VHF, Radio, GPS, Autopilot, Echo sounder, Music player, Speedometer, Outboard & Dinghy, Warm water supply, Spray hood, Bimini/tent, Blankets.

## Payments:

- 30% Down payment upon booking confirmation.
- 70% second payment 30 days prior to embarkation

## Discounts:

Internet Discount: 20% | Multiple weeks charter: 5%  
Boat show: 5% | Repeat Hermes Yachting client: 5%  
Maximum discount: 25%

## Sailing Qualifications:

- One crew member presents a valid sailing certificate, proving his competence as Skipper.
- Subject to applicable Greek legislation, qualifications are to be approved by the local Port Authority on the day of departure.
- Charterer is always liable for suitability of his qualification and certification.
- Day Skipper Certificates may be rejected by the Port Authority and Charterers are therefore advised to ensure they have an International Certificate of Competence (ICC). Typically, any holder of "Day Skipper" certificate can obtain their ICC from the yachting association that issued their Day Skipper certificate with a simple application.
- Hermes Yachting is not responsible if the skipper certification is rejected by Port Authority and Hermes Yachting reserves the right to require that charterers hire a professional skipper, if their sailing skills are insufficient.

## Cancellation Policy:

In case you must cancel your booking, the following terms apply:

- For Bookings cancelled, more than 31 days before embarkation  
Cancellation fee: 30% of the total charter fee.
- For Bookings cancelled less than 30 days before embarkation,  
Cancellation fee: 100% of the total charter fee.
- No show / withhold of every paid amount.
- Cancelled bookings will be charged with a processing fee of 300 Euros.

Hermes Yachting reserves the right to change or modify any of the terms and conditions, prices list, cancellation policy, at any time and in our sole discretion.

Any changes or modification will be effective immediately upon posting of the revisions on the company's official web page, and you waive any right you may have to receive specific notice of such changes or modifications.

As with any vacations, we strongly recommend that your sailing trip be insured against any unforeseen circumstances.

Extras from independent providers, are subject to availability & payable prior to embarkation at the base directly by the Charterer.

Present price list issued on the **12th of October 2020**, replaces any previous Price List and it is applied under COMPANY'S chartering conditions. All prices subject to change without notice.



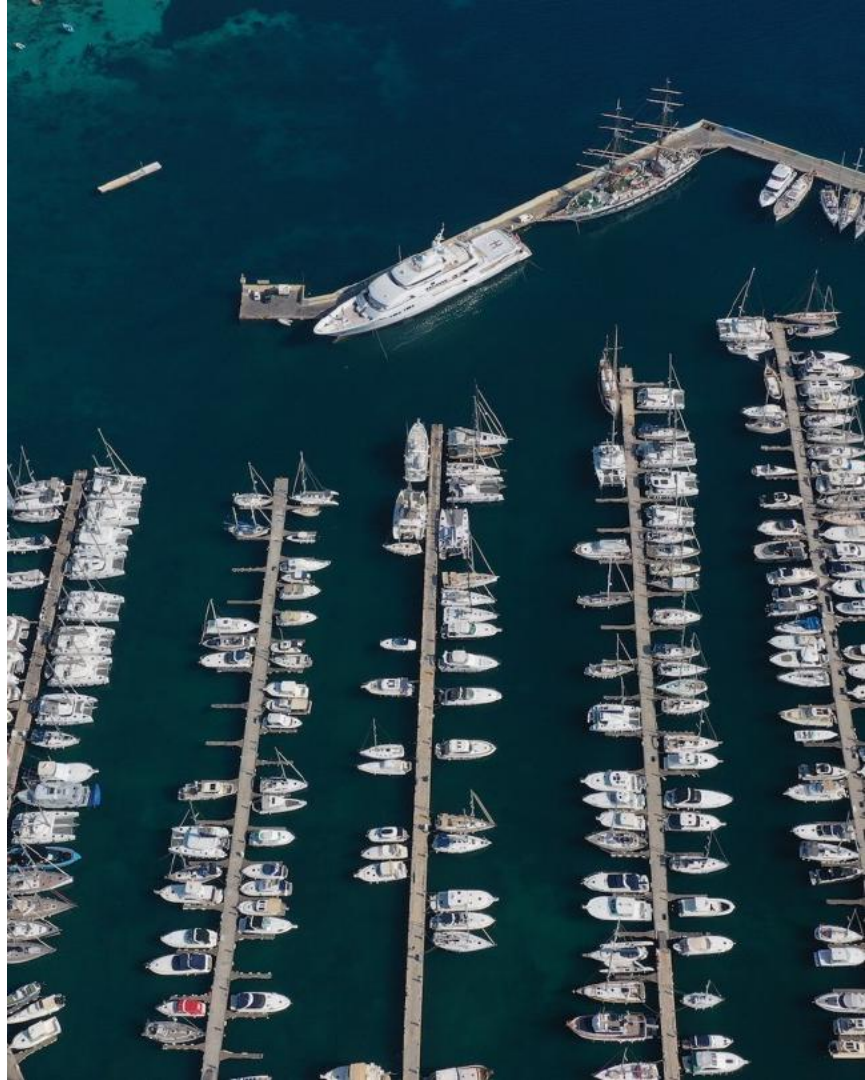
# OLYMPIC MARINE

The perfect starting point for exploring one of the world's best sailing areas, the Cyclades. 30km from Athens international airport (ATH - EL Venizelos) right next to the Cyclades: 14nm from Kea and 22nm from Kythnos island.

- Refuelling station
- Restaurant - cafe - bar
- Rent car, bikes, scooters
- Car parking
- ATM
- Free Wi-Fi internet
- Electricity and water for every berth
- Fixed piers with mooring lines
- Floating piers with finger piers
- Control System
- Customer's choice of repair services
- Controlled entrance by the Access
- 24 hour daily monitoring of entrances
- Port authority and Customs House
- Toilets and showers open 24 hours a day
- Special barrels for oil and biological waste
- Certified hazardous waste collection from vessels
- Chandlery with a wide variety of products to meet your boat's needs
- Round the clock surveillance by private security company and local authorities.
- Laundry and dryers with easy access and use (with tokens) open 24 hours a day
- First aid facilities, with potential to notify the local Health Centre if the need arises.
- Transportation of customers and baggage within the marina & Luggage trolleys.

The Marina disposes 680 berths, repair unit, 700 places on dry dock, travel lifts 45t, 65t, 200t, experienced personnel for any kind of maintenance, repair teams of your choice and 24 hours surveillance of private security company.

Marina rewarded with the "Blue Flag" since 2000 and ISO 9001:2015.



# CLEOPATRA MARINA

Cleopatra Marina offers hospitality to owners and visitors. Modern areas, well-trained staff and well-organised services are aimed at making even the briefest of stays comfortable and relaxing. Cleopatra Marina offers:

- WC, showers, hygiene facilities
- Washing machines and dryers
- Laundry services
- Restaurant, café, bar
- Mini market
- Rooms to let
- Wi-Fi, Internet lounges
- Post
- Card phone
- Playground
- Shuttle service to Preveza
- Car rental
- 24-hour surveillance with CCTV• Security personnel
- Cooperation with yacht clubs
- Book-swapping
- Storage facilities to rent
- Containers to rent
- ATM

Cleopatra Marina can accommodate 100 vessels of length up to 30m and draft up to 8m offering daily, monthly and annual mooring contracts. Vessels are docked along floating pontoons, 4m wide. Anchoring is with mooring lines and all berths provide power, water and Wi-Fi. There is also a fuel and lubrication station.

Clients and visitors are easily facilitated at Cleopatra Marina as the buildings offering the main services are all located in walking distance. A fine meal in the restaurant, purchases at the mini market or the chandlery, easy access to restrooms and laundries, fast and efficient check in/check out at the reception are a few of the amenities offered by the marina. Our lilliputian visitors can enjoy the playground and all their activities in complete safety. Naturally, all these facilities are easily accessible to persons with mobile disabilities.



# THANK YOU!

Does anyone have any questions?  
Send us an email.

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